

Sustained growth in 2007 first half sales: +31%

First-half sales: €310.2 million

In the 2007 first-half Haulotte Group attained a new record with sales of €310.2 million* versus €236.9 million in the equivalent prior year period, up 31%. Europe continued to account for 90% of revenue.

*Unaudited figures.

Breakdown by business highlighted the growing contribution of "equipment sales", increased by one point as compared to the first half of 2006 to 85% of total revenue. The share of rental activity declined one point to 10%, services (including financing activities) remain stable at 5%.

Full-year outlook: confirmation of high end of annual sales growth guidance close to 25%

On the basis of this favourable sales trend, rise in order intakes by more than 50% at the end of June and the launch of new industrial plants in line with our roadmap, the Group confirms forecasts for full-year sales growth approaching 25%. This figure represents the high end of the revised guidance range issued in April of this year.

For the net profits' objectives, Haulotte Group maintains guidance close to 12% for full year as the continuing weakness of the US dollar relative to the euro and persistent pressures on raw material since the beginning of the year limit the positive impact of the stronger-than-expected sales growth.

Upcoming events:

Half-year earnings: 20 September 2007

Third-quarter sales: 18 October 2007

Contacts

Alexandre Saubot
Tel.: +33 (0)4 77 29 94 86
relations-investisseurs@haulotte.com

Hélène Roch
Tel.: +33 (0)6 09 78 13 62
h.roch@investor-relations.fr

Codes: ISIN: FR0000066755 - BLOOMBERG: PIG FP - REUTER: PYHE. PA
Eurolist Compartment B EURONEXT Paris - Indexes: SBF 120
www.haulotte.com

